



# Investors' Conference

精聯電子

May. 25, 2026



## Disclaimer

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- **Company Profile**
- **Financial Review**
- **Business Outlook**
- **Q&A**

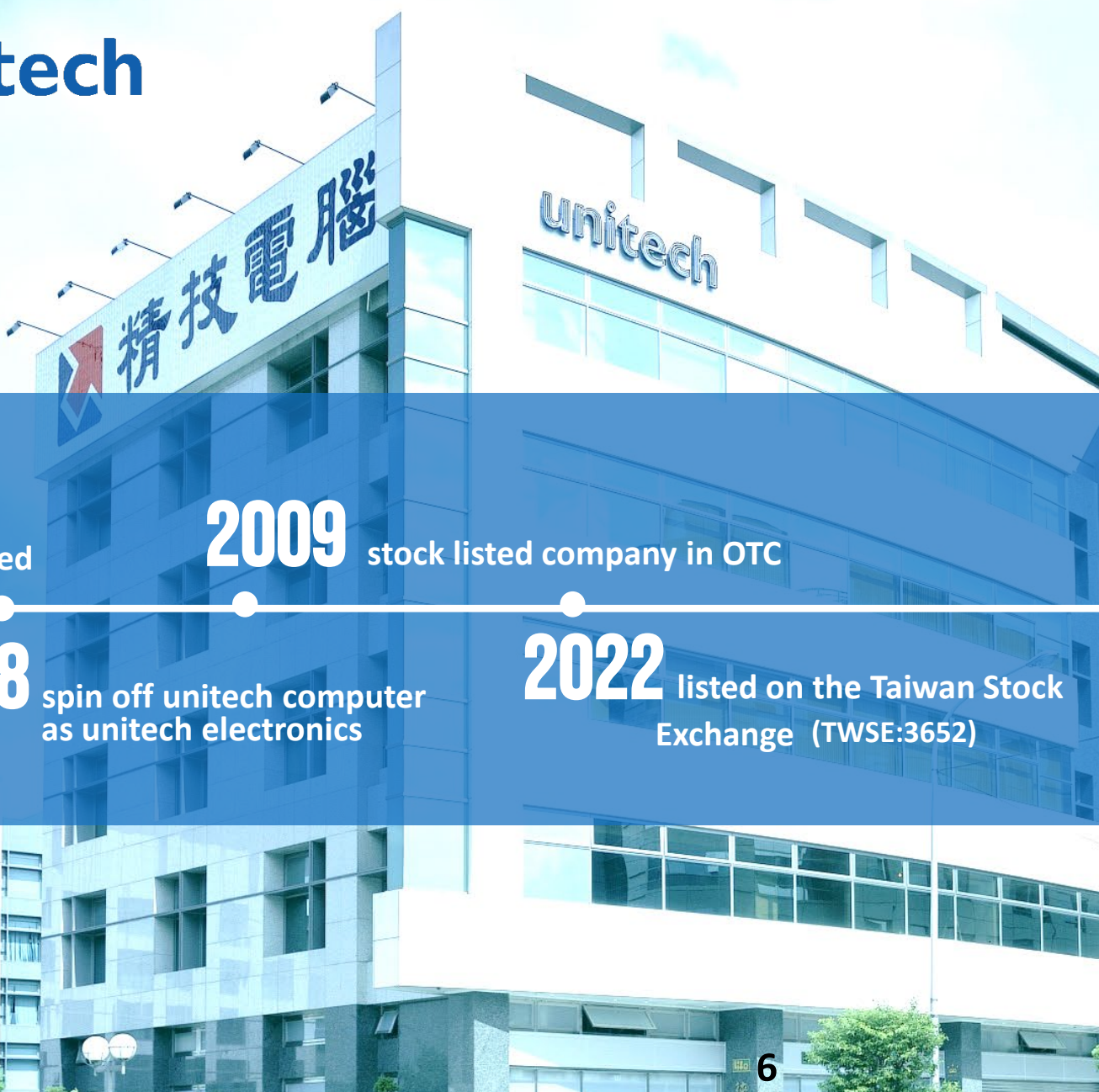


# Company Profile

# Corporate Visions



*To gain recognition as a first-class company by our partners in recognition of remarkable industry feats and significant technological contributions to society while maintaining our core values*



## AIDC & IoT solutions

Product Design, Manufacturing & Marketing

**1979** founded

**2009** stock listed company in OTC

**2008** spin off unitech computer as unitech electronics

**2022** listed on the Taiwan Stock Exchange (TWSE:3652)

- Capital : US\$ 23.46 million
- Employee number: 425
- HQ Office: New Taipei City, Taiwan
- Chairman: Mr. CW Yeh
- Vice Chairman: Mr. Pete Chen
- C.E.O. & Group GM : Mr. Peter Hsu

# Product line



Mobile

## Mobile Computer

Rugged PDA

Wearable Computer

Rugged Tablets



Scanner

## Barcode Scanner

Handheld Scanner

Wearable Scanner

Pocket Scanner



RFID

## RFID Reader

Handheld RFID Reader

Fixed RFID Reader

RFID Module

RFID Antenna & Tags



iOS

## iOS Scanner

Pocket Reader

Sled Scanner



Software

## Software Solutions

Mobile Software

Reader Software

API & SDK

Android Enterprise Ready



# Mobile Computers

- PDA & Handheld
- Wearable
- Enterprise Tablets

 Windows 11

# Google Certified Partner

Android  
Enterprise  
Recommended





# Barcode Scanners

- Handheld
- Wearable
- Pocket



TAA Compliant Manufacturer





## RFID Solutions

- UHF Fixed Readers
- UHF Handheld Readers
- UHF Reader Modules
- UHF Antennas



IMPINJ Sliver Partner





# iOS Solutions

- Pocket Reader
- Sled Scanner

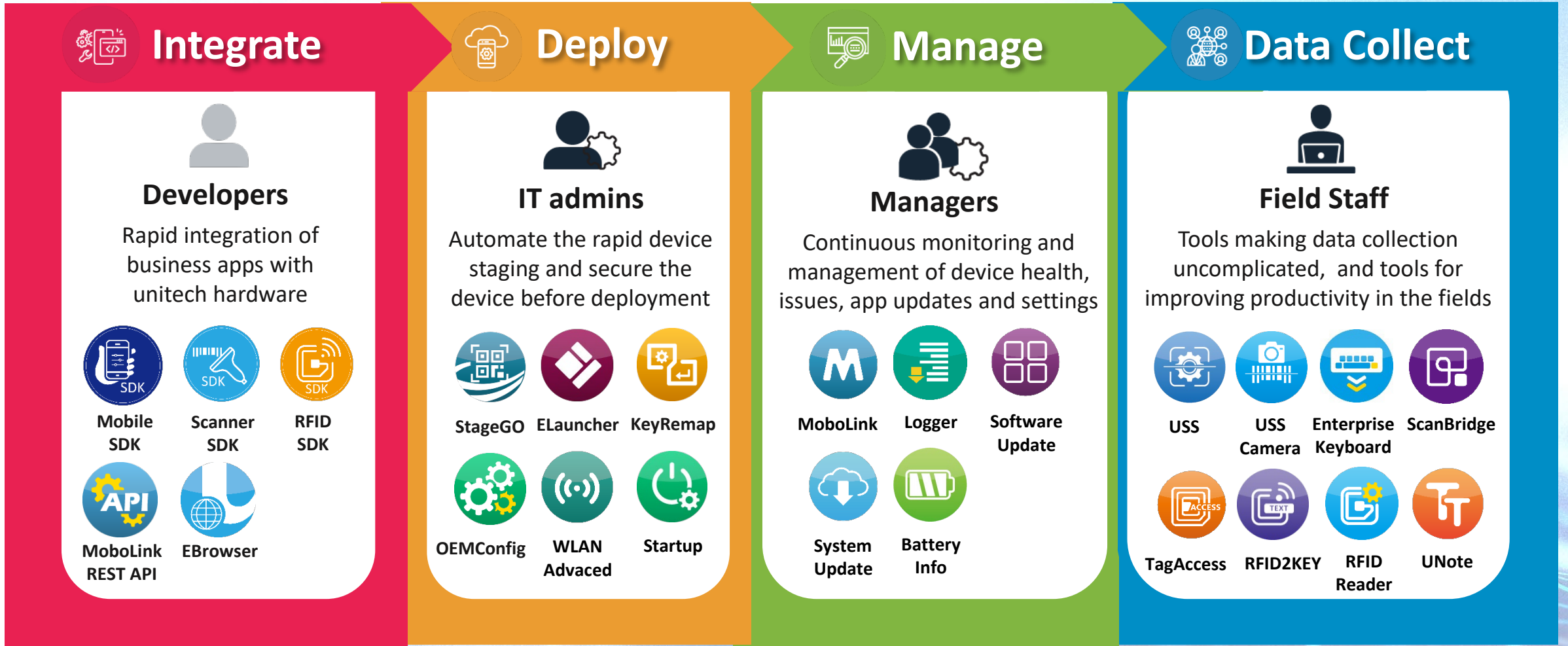


MFi Certified Partner

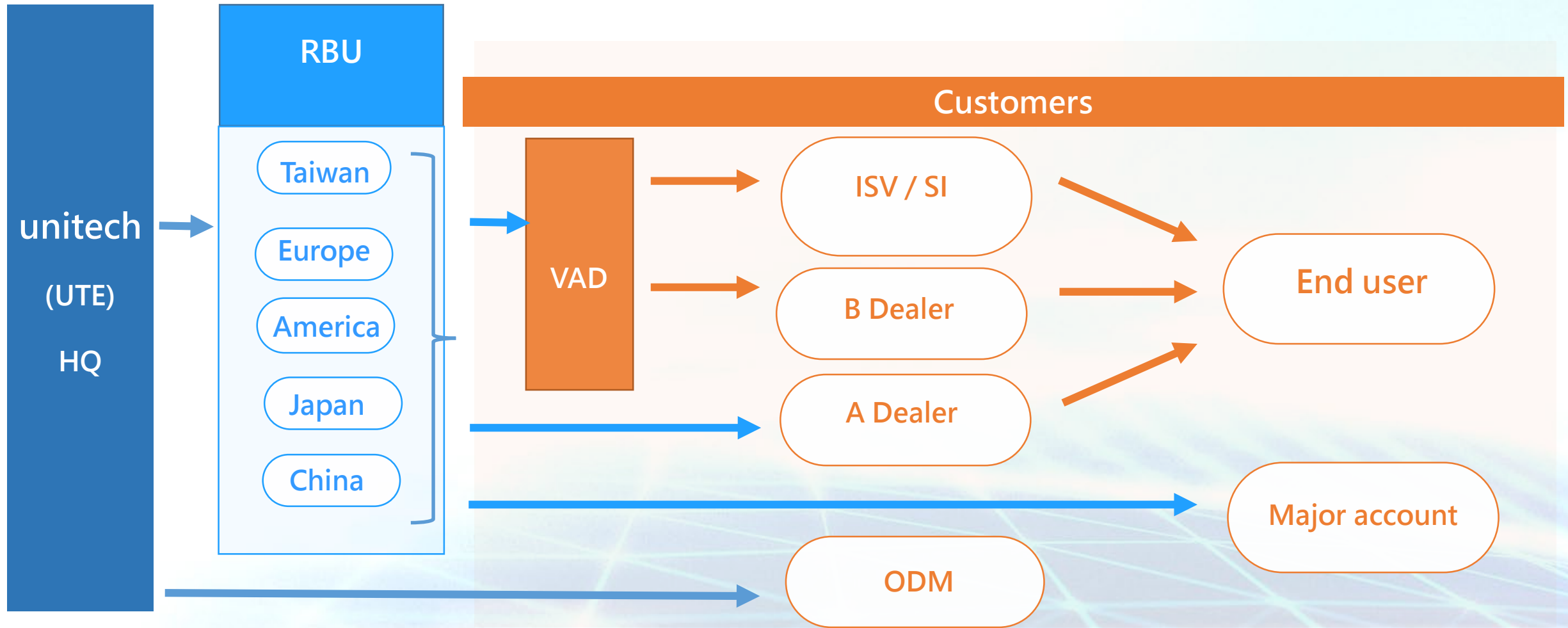




# Software solutions



# Biz Model





# Applications



Government

Retail

Transportation  
& Logistic

Manufacturing

Healthcare

Hospitality

Field  
Service

Warehousing



# Worldwide Local Service

Offer after-sales services and technical supports

Over **14** worldwide offices    Over **18** sales locations  
Serving over **1200** AIDC distributors / partners





# Unitech Sustainability Blueprint



## EcoVadis Silver Medal



### Information Security Management System ISO 27001

### Environmental Management System ISO 14001

### Greenhouse Gas (GHG) Verification ISO 14064-1



## Secure Assets · Low-Carbon Operations · Sustainable Technology



# Premium Position in the Global Market



unitech Earns

**Top 1 Ranking**

AIDC Customer Survey in

**Taiwan Market.**



unitech Earns

**Top 8 Ranking**

AIDC Customer Survey in

**Global Market.**

Resource: 2025 VDC REPORT



**unitech Appreciates Your Partnership.**

# Financial Review

# 1Q26 Financial Statements

## 1 / Consolidated Statements of Income

( NTD in Thousands )	Q1/26	Q1/25	YoY
Operating Revenues	620,782	563,722	+10.1%
Gross Profit	216,758	192,198	+12.8%
Operating Expenses	184,443	177,283	+4.0%
Operating Income	32,315	14,915	+116.7%
Non-Op. Income and Expenses	4,088	17,335	-76.4%
Income Before Income Tax	36,403	32,250	+12.9%
Income tax expense	(6,166)	(6,788)	-9.2%
Net Income	30,237	25,462	+18.8%
Net Income Attributable to Shareholders of the Parent	30,132	25,324	+19.0%
Net Income Attributable to Non-controlling Interests	105	138	-23.9%
Earnings Per Share (NTD)	\$0.40	\$0.34	+17.7%
Gross Profit Margin	34.92%	34.09%	+0.83 ppts
Operating Profit Margin	5.21%	2.65%	+2.56 ppts
Net Profit Margin	4.87%	4.52%	+0.35 ppts

# 1Q26 Financial Statements

## 2 / Consolidated Balance Sheets

( NTD in Thousands )	2026.3.31	2025.3.31	YoY
Cash and Cash Equivalents	544,591	535,947	+1.6%
Trade Receivables	545,049	452,492	+20.5%
Inventories	559,262	456,660	+22.5%
Other Current Assets	559,748	545,467	+2.6%
Property, Plant and Equipment	340,535	342,289	-0.5%
Other Noncurrent Assets	172,524	183,722	-6.1%
<b>Total Assets</b>	<b>2,721,709</b>	<b>2,516,577</b>	<b>+8.2%</b>
Trade Payables	363,668	234,139	+55.3%
Other Current Liabilities	395,133	301,364	+31.1%
Other Noncurrent Liabilities	80,390	107,119	-25.0%
<b>Total Liabilities</b>	<b>839,191</b>	<b>642,622</b>	<b>+30.6%</b>
<b>Total Equity</b>	<b>1,882,518</b>	<b>1,873,955</b>	<b>+0.5%</b>
AR Turnover Days	75	74	+1
Inventory Turnover Days	117	112	+5
AP Turnover Days	73	62	+11
Cash Conversion Cycle	119	124	-5
Current Ratio	291.07%	371.72%	-80.65%
Quick Ratio	204.15%	272.94%	-68.80%
Debt Ratio	30.83%	25.54%	+5.30%

# 1Q26 Financial Statements

## 3 / Consolidated Statements of Cash Flow

<b>( NTD in Thousands )</b>	<b>Q1/26</b>	<b>Q1/25</b>
Net Cash Used in Operating Activities	(20,847)	(21,673)
Net Cash Generated by (Used in) Investing Activities	100,946	(417,999)
Net Cash Used in Financing Activities	(8,388)	(7,831)
Effect of Exchange Rate Changes on Cash And Cash Equivalents	3,526	11,399
Net Increase (Decrease) in Cash And Cash Equivalents	75,237	(436,104)
Cash And Cash Equivalents, End of Period	544,591	535,947

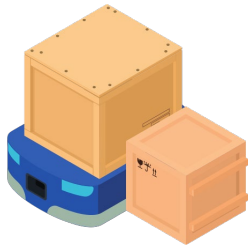


# Business Outlook

CEO– Peter Hsu



# 2026 Business Outlook (Growth Drivers)



**Intelligent  
Automation  
Solutions**



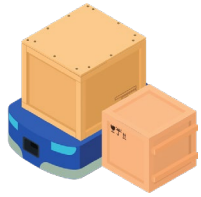
**ESL Electronic  
Shelf Labels**



**RFID Business  
Expansion**



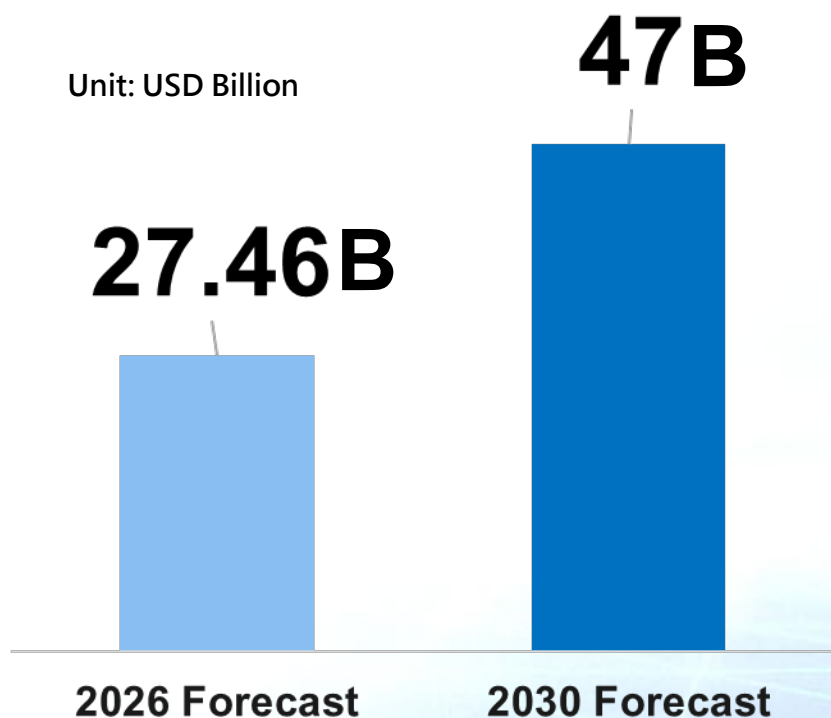
**Window on ARM  
& iOS**



# Intelligent Automation Solutions



# Global Warehouse Automation Market: AGV / AMR



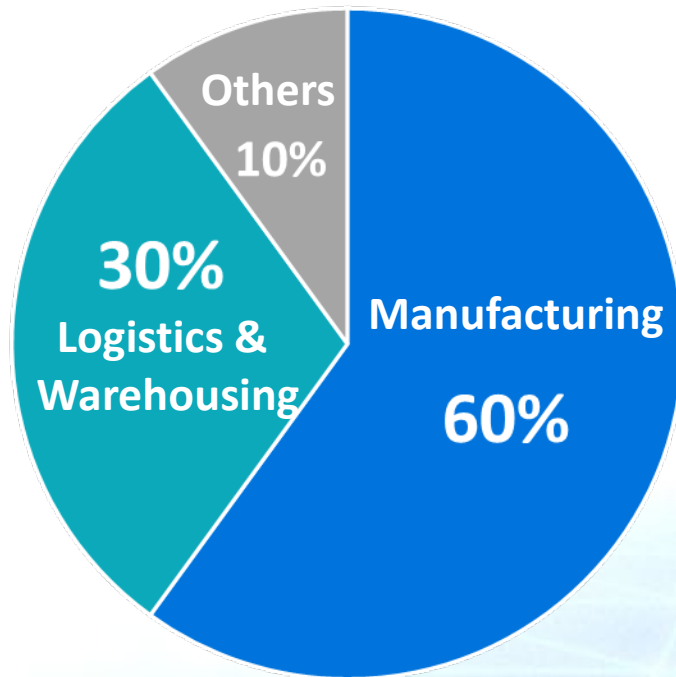
The market is expected to grow from **USD 27.46 billion in 2026** to **USD 47.0 billion by 2030**, representing a compound annual growth rate of **14.4%**. As demand continues to rise in e-commerce logistics, smart manufacturing, and supply chain automation, enterprises are expected to further increase investment in automated warehousing, automated material handling, and real-time data capture equipment.



Source: RESEARCH AND MARKETS

# AGV / AMR Industry Application Trends

Demand is being driven by smart manufacturing and logistics automation, creating strong market growth momentum



## Manufacturing (50-60%)

- Semiconductor
- Food / Pharmaceutical
- Manufacturing
- Electronics Automotive



## Logistics & Warehousing (20-30%)

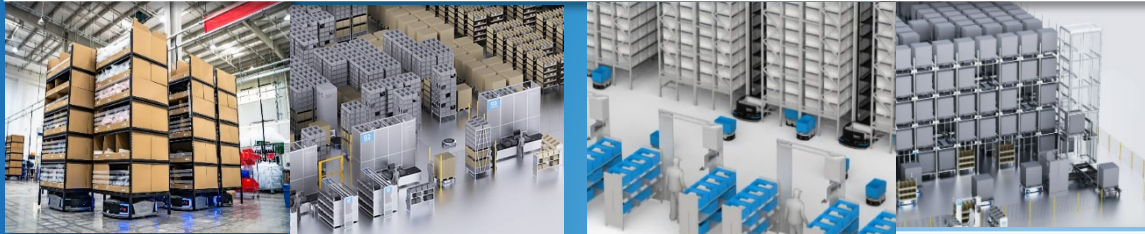
- E-commerce
- 3PL Logistics
- Retail
- Distribution



# Intelligent Automation – Geek+ Hardware Equipment

**TEGENE**  
Robot  
天工机器人

## Shelf-to-Person System



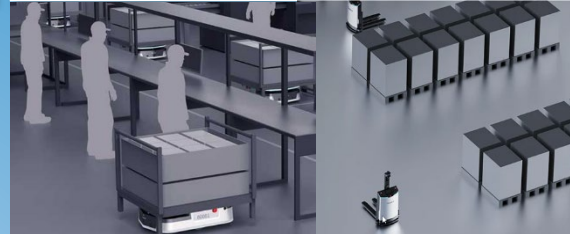
**P Series**  
Tote-Carrying  
Robots

**PopPick**  
Automated  
Picking Workstation

**RSP Series**  
Robo Shuttle

**X Series**  
Four-Way Shuttle

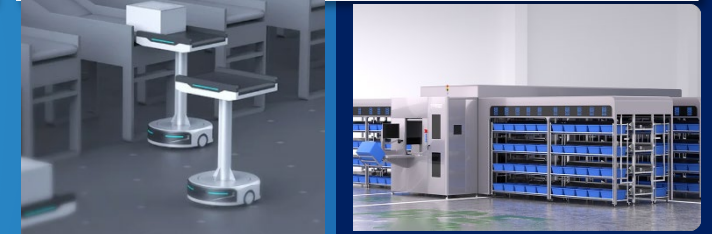
## Moving System



**M Series**  
Shelf Handling

**F Series**  
Smart Forklifts

## Sorting System



**S Series**  
Floor-based Sorting

**TEGENE Robot**  
Carousel Sorter





# Automation Solutions and Use Cases

Industry		Logistics & Warehousing (20-30%)				Manufacturing (50-60%)				
Product / Applications		E-commerce	3PL Logistic	Retail	Distribution	Semiconductors	Panels	Electronics	Automotive	Others
Shelf-to-Person	P Series	✓	✓	✓	✓			✓	✓	✓
	PopPick	✓	✓	✓	✓	✓		✓	✓	✓
	RSP Series	✓	✓	✓	✓	✓		✓		✓
	X Series			✓				✓	✓	✓
Moving	M Series					✓	✓	✓	✓	✓
	F Series					✓	✓	✓	✓	✓
Sorting	S Series	✓		✓	✓					
	Carousel Sorter	✓		✓	✓					



# Success Cases

Applications cover e-commerce, logistics, retail, semiconductor, panel, electronics, automotive, and other manufacturing industries.

momo

PChome ONLINE

KERRY  
TJ LOGISTICS  
嘉里大榮物流

everrich dutyfree  
昇恒昌

MITAC  
MITAC Computing

ALP

Ally Logistic Property  
永聯物流開發



Carrefour  
家樂福



COSMED  
康星美

精技電腦

PEGAVISION  
晶碩光學



GIGABYTE™

DFI

TOYOTA

Ching-Tsai  
Industrial

Ah-Yi

XX Store-to-  
Store Well-Known  
E-Commerce  
Platform

XX Technology  
Renowned  
Semiconductor  
Manufacturer

XX Technology  
Renowned Memory  
Manufacturer



# ESL Electronic Shelf Labels



# Global ESL Market Overview

Unitech currently distributes Solomon ESL products, combining its AIDC customer base and field integration capabilities to expand applications across retail, healthcare, warehousing, and manufacturing.

### Global ESL Market Size



Source: Dataintelo Analysis



### Long-Term Market Growth Phase

The global ESL market is projected to grow from USD 3.8B in 2025 to USD 11.2B by 2034.



**12.8% CAGR from 2025 to 2034**

# Major ESL Markets and Applications



## Retail / Channels

Price display and picking guidance for **supermarkets, hypermarkets, convenience stores, 3C retail channels, drugstores / beauty stores, department stores, and specialty stores.**



## Warehousing / Logistics

**Smart warehousing, Pick-to-Light / e-label applications, electronic shelf positioning, and improved picking efficiency.**



## Industrial / Manufacturing

**Production line information display, equipment tracking, and smart factory applications under Industry 4.0.**



## Other Applications

**Healthcare, such as pharmaceutical labels; offices, such as seat and meeting room labels; and smart dining, such as electronic menus.**

**Note: Items shown in blue are applications currently developed and sold by Unitech.**



# ESL Electronic Shelf Label Product Line

From price display and cold chain applications to full-color visual display and picking guidance, Unitech provides a complete e-label application portfolio.

01 Black-and-White / Three-Color / Four-Color ESL



02 Black-and-White Frozen ESL



03 Six-Color Full-Color ESL



04 Double-Sided Multi-Color E-Paper Label



05 Pick-to-Light ESL for Picking Applications





# Success Cases

Applications cover pharmacy cabinet management, hospital bed signage management, supermarket retail, and electronics manufacturing.

## Pharmacy and Hospital Bed Signage Applications



北市聯合醫院



成大醫院  
NCKUH



台東基督教醫院



羅東博愛醫院  
Lotung Poh-Ai Hospital



天主教  
仁慈及耕莘醫院



台南及麻豆  
新樓醫院



花蓮慈濟醫院



高雄大同醫院



國軍花蓮總醫院



國軍高雄總醫院-屏東



國防醫院



嘉義聖馬爾醫院



門諾醫院

## Retail Supermarket Applications



Carrefour



新光三越  
SHIN KONG MITSUKOSHI



棉花田



蘆洲農會超市



放心初  
FUN THING TRUE



TOM'S WORLD  
湯姆熊歡樂世界

## Electronics Manufacturing



UMC  
聯華電子



CHIMEI  
奇美實業



瑞邦电子  
REBORN ELECTRONIC



台湾光罩



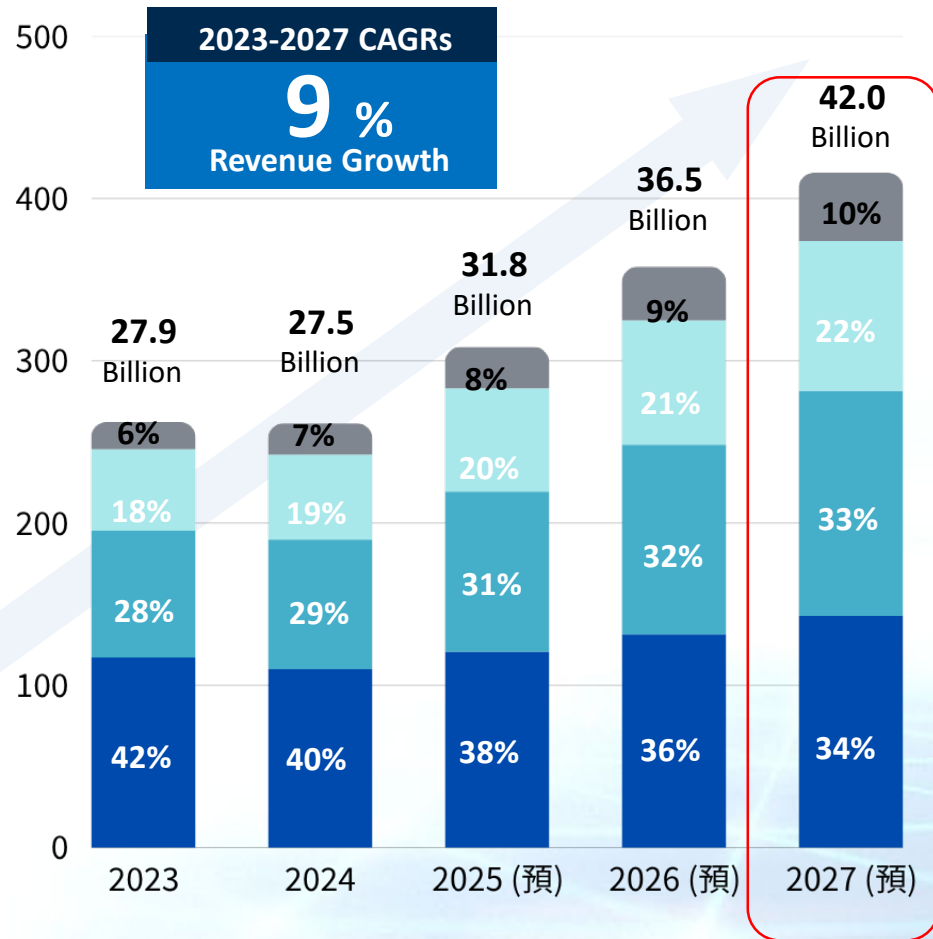
LITEMAX®



# RFID Business Expansion



# Global RFID Industry Market Applications



## Global RFID Reader Market Size

2023–2027 market size is expected to grow from USD 29.7 billion to USD 42.0 billion

### Estimated RFID Industry Share in 2027

	<b>Apparel</b>	<b>34%</b>	USD 14.28 billion
	<b>Retail</b>	<b>33%</b>	USD 13.86 billion
	<b>Logistics</b>	<b>22%</b>	USD 9.24 billion
	<b>Healthcare</b>	<b>10%</b>	USD 4.2 billion



# Global RFID Market Applications



## ■ Apparel

Largest segment, gradually decreasing over time while **total volume grows significantly**



## ■ Retail

The primary growth drivers come from high-value goods, **smart retail, and anti-counterfeiting applications.**



## ■ Logistics

Plays a critical role in **smart warehousing and supply chain traceability.**



## ■ Healthcare

Focused on high-precision use cases such as **test tube labeling and animal management.**



# Complete RFID Product Line

Covers modules, gun grips, and both short- and long-range UHF readers for a wide range of RFID applications.



## EA530 UHF

UHF RFID Reader



## RP300

UHF RFID Reader



## RM300Plus

4-port UHF RFID Module



## RG768 Plus

UHF RFID Gun Grip



# New Product



## EA530 UHF

UHF RFID Reader



An industrial-grade short-range RFID reader designed for retail and hospitality applications.

**Precision**  
Short-Range Reading

Two-in-one reading: barcode + RFID for comprehensive identification. 1.8 m short-range identification effectively avoids misreading nearby tags and improves data accuracy.

**RFID**  
Built-In Module

All-in-one device supporting 4G, Wi-Fi, 2D, UHF, and NFC.

**Gen2X**  
Protocol Support

Supports the latest Gen2X protocol, delivering improved RFID reading performance.



# New Product



## RP300

UHF RFID Reader



A long-range industrial-grade RFID reader designed for warehousing, logistics, and retail applications.

### Multi-Platform Compatibility

Compatible with Android, iOS, and Windows systems. Enterprises can flexibly choose based on different operating environments and user habits. The device supports both RFID and barcode reading functions.



### 25 m

Long-Range Reading

Powered by the Impinj E710 RFID chip, the RP300 supports 25 m long-range reading and 1,000+ tag reads per second. It also supports the next-generation Gen2X RFID protocol, providing faster, more stable, and future-ready RFID reading capability.

### 7000mAh

Quick-Release Battery Design

The quick-release battery supports extended operation. Combined with IP65 protection and 1.5 m drop resistance, it helps reduce downtime and improve field reliability.

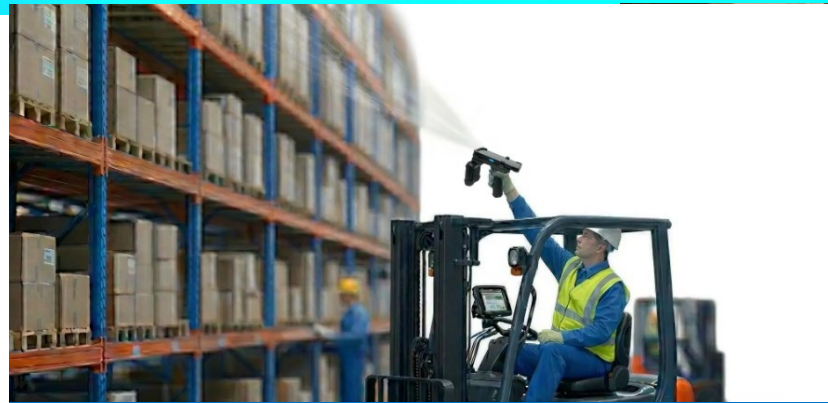


## New Product



# RG768 Plus

UHF RFID Gun Grip



A long-range UHF RFID reader designed for warehousing, logistics, and retail applications.

## RFID

Function Expansion

Through quick assembly via Pogo Pin, the PA768 / PA768e industrial mobile computer can be upgraded into a long-range UHF RFID reading solution.

## 15 M

Long-Range Reading

Powered by the Impinj E710 RFID chip and supporting Gen2X, the RG768 Plus can reach up to 1,000+ tags per second, improving efficiency for high-volume tag inventory.

## IP54 / 1.5M

Ruggedness

With IP54 protection and 1.5 m drop resistance, it is suitable for warehousing, logistics, and field operation environments.



# Window on ARM & iOS

# Windows on ARM : A New Generation Choice for Mobile Computing



**RT112 Windows**

WOA Tablet



**Windows on ARM is Microsoft's solution for running a full Windows system on ARM-based processors.**

- It provides a new alternative to traditional Tablet PCs, offering advantages **in lightweight design, low power consumption, and cost efficiency** to meet enterprise mobile device requirements.

# Target Markets for Windows on ARM





# SL220 | Extending the Enterprise Data Capture Market Through the iOS Ecosystem



Integrating industrial-grade scanning, a protective case, and an iOS interface into an enterprise-grade solution.

## Extending the iOS Ecosystem

From traditional industrial-grade mobile computers to iOS enterprise work scenarios using customers' existing iPhone / iPad devices.

## Industrial-Grade Barcode Scanning Function

Supports 2D barcode scanning, Pick List function, and up to 10 m reading distance, turning familiar Apple devices into frontline data capture tools.

## Rugged Protective Case + Type-C Fast-Charging Design Supporting the Latest iOS Products

Customized Strong Case for iPhone 17 Pro Max, Type-C interface, and suitability for retail, warehousing, logistics, and field service applications.



# SL220 Retail Application



Price  
Check



Store  
Inventory



Receiving  
Management



Shipping  
Management

- Barcode reading distance of up to 10 m
- Supports Pick List function to improve reading precision
- MFi certified; supports iOS Utility and SDK
- Supports USB-C models
- IP65 and 1.2 m drop resistance, suitable for daily store operations





**unitech Appreciates Your Partnership.**

Q & A



**unitech Appreciates Your Partnership.**

To find out the latest information on Unitech,  
please visit: <https://www.ute.com/en>

**Thank you for your input  
We wish you all the best!**